

EPTA PRESS KIT @CHILLVENTA 2026

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COMPANY PROFILE: EPTA IN FIGURES

Epta holds a strong and balanced competitive position worldwide, with an extensive presence across a wide range of geographical markets and business areas. Headquartered in Milan, the Company boasts a truly global footprint, with 40 technical and commercial branches, **operations in more than 100 countries and over 10 production facilities across the globe**. It also stands out for its ability to respond to local market specificities in the context of evolving global markets. With **innovation** and **sustainability** at the heart of its vision, the Group supports the growth of customers across the **Retail, Food & Beverage** and **Ho.Re.Ca. sectors**.

This strength is underpinned by a portfolio of globally recognised commercial brands:

- ✓ **Costan**, founded in 1946 in Turin and part of the Group since 1986, represents the historic core of Epta. It is synonymous with high-quality equipment, reliable and state-of-the-art solutions and a well-established Italian and international distribution network;
- ✓ **Bonnet Névé**, born from the merger of two prestigious French brands established in 1830 and 1988, is recognised for design excellence. The brand stands out for ergonomics, energy efficiency and innovative refrigerated solutions;
- ✓ **Eurocryor**, established in 1991 in Solesino (Padua), is Epta's premium brand for high-end food retail. It specialises in bespoke concepts and advanced cabinet customisation that enhance store identity and fresh food presentation;
- ✓ **Iarp**, founded in 1983 and part of the Group since 2013, focuses on plug-in solutions for ice cream and beverage display. With strong international expertise, it develops tailor-made units using natural refrigerants, including exclusive solutions for Food & Beverage brands;
- ✓ **Kysor Warren**, with over 135 years of experience and part of Epta since 2019, is the third-largest manufacturer of refrigerated cabinets and systems in the U.S. It designs and produces energy-efficient solutions for supermarkets, convenience stores and food-service operators.

- ✓ **Hauser**, founded in 1946 in Linz-Urfahr, Austria, and part of the Epta Group since 2026, is now an established European full-service provider of refrigeration equipment and technology for the food retail sector and the food industry. With production facilities in Austria and the Czech Republic, it leverages state-of-the-art manufacturing processes to deliver a comprehensive range of products and services, including refrigerated cabinets, cold rooms and cold storage facilities, refrigeration technologies and control systems.

Complementing this portfolio, Epta's service brands extend the Group's capabilities:

- ✓ **EptaConcept** creates engaging retail environments through full-store design, furniture, lighting and innovative materials, enhancing the customer experience and boosting sales;
- ✓ **EptaTechnica** develops bespoke, sustainable refrigeration systems for retail, hospitality and industrial applications, offering turnkey solutions with high efficiency and reliability;
- ✓ **EptaService** provides advanced end-to-end services, from maintenance and retrofitting to remote monitoring and predictive analytics, optimising performance, reducing emissions and ensuring long-lasting refrigeration solutions.

Beyond Refrigeration. Epta's Deeper Calling: The Purpose

The Group's values are also reflected in its **corporate purpose: Preserving our Planet with Conscious Innovation. Together.** In detail, its business philosophy centres on **preserving the planet**, ensuring the **best possible food preservation** and upholding the Company's values through a steadfast commitment to sustainability. Secondly, Epta **innovates responsibly** by carefully selecting technologies that will **positively influence** not only its business but the wider world. And **Together**, because a **more natural and circular future for commercial refrigeration** can only be achieved through dedication, the work of more than ten thousand EptaPeople and with the constant trust of all customers and partners.

EPTA AND HAUSER JOIN FORCES @CHILLVENTA: A STRATEGIC MILESTONE IN THE GROUP'S GROWTH

Epta and Hauser are exhibiting together @Chillventa for the first time: a joint presence that represents a strategic milestone, marking the first tangible step in a journey aimed at strengthening the Group's leadership in commercial refrigeration, expanding its business opportunities across the DACH region, and marking its entry into the Industrial segment.

The transaction forms part of **Epta's inorganic growth strategy**, which develops along both **vertical and horizontal directions** through **targeted acquisitions and strategic partnerships** across the value chain, with the aim of gaining new capabilities, strengthening its geographical footprint and diversifying its offering portfolio. The addition of Hauser marks a significant step in the Group's growth, bringing **pro-forma consolidated annual revenues to more than €2 billion** and the workforce to approximately **10,000 employees**.

Chillventa therefore provides an **international showcase** for the **Group's new set-up**, the result of a process that began in **July 2025** with the signing of the agreement between Epta and Hauser's shareholders. Completion of the acquisition was announced **on 17 February 2026**, following clearance from the European antitrust authorities, with the transaction **effective as of 1 March 2026**. The combination brings together two family-owned companies that share the **same values**, a **common long-term vision** and a **strong commitment to sustainable growth**. The complementary nature of their expertise helps strengthen Epta's competitiveness in **Retail**, while the **strong recognition** of the **Hauser brand** and its production facilities in Austria and the Czech Republic further consolidate the Group's presence in **Germany, Austria and Switzerland**, as well as **across Central and South-Eastern Europe**.

The **Hauser** transaction accelerates the evolution of the Group's **unique offering**, making it broader, more comprehensive and more flexible, while **retaining the distinctive strengths and specialist capabilities of each brand**. At **Chillventa**, this new value proposition takes shape by bringing together **consultancy, hardware and software technologies**, and **after-sales services**, conceived within an increasingly **integrated approach** to support customers throughout the entire lifecycle of their equipment.

GOOD NEVER STOPS. A SHARED WAY FORWARD

Epta is committed to **driving progress through conscious innovation**: a vision embodied in its payoff **Good Never Stops**. Rooted in **integrity, reliability** and **strong ethical foundations**, it represents a **promise that guides the Company's business model**, informs every decision and steers its strategic evolution over time.

Good Never Stops is expressed through:

GOOD THAT ...

Epta's approach is focused on **answering customers' needs** with seamless solutions. This perspective looks **beyond the present**, aiming to create single units, relationships and systems that remain relevant over time, because **real progress is built to last**.

... Preserves

Epta safeguards what matters most by enabling reliable access to food through the **development of a high-level, integrated ecosystem of refrigeration solutions**. Designed to exceed customers' expectations and enhance the shoppers' experience, the whole offering combines performance, sustainability and digital intelligence, supporting retailers **across the entire lifecycle of their stores**.

... Evolves

What sets Epta apart is its ability to turn deep-rooted expertise into **continuous advancement**. Together with its customers, **Epta** manufactures solutions tailored to specific needs and markets, acting as a global player capable of interpreting and anticipating the latest trends across the regions in which it operates. The Group **never stops fostering conscious innovation**, leveraging the latest sustainable technologies to **lead the stores' green transition** and reduce their environmental impact.

... Drives

Looking ahead, **Epta** focuses on **shaping the future of refrigeration** through performance and **service-driven value**. Leading with high-efficiency solutions and expanding digital and connected services, Epta strengthens its position as a trusted, long-term partner.

EPTA & HAUSER AT CHILLVENTA: EXCELLENCE COMES TOGETHER IN ONE INTEGRATED ECOSYSTEM

At Chillventa 2026, **Epta** and **Hauser** are presenting **turnkey solutions and systems** designed to meet the needs of both **Retail and Industrial applications**. From smaller stores to more complex facilities, the offering combines **design flexibility**, **natural refrigerants** and **advanced system management**, with the aim of **reducing energy consumption** and **ensuring operational continuity** in all climatic conditions.

The Epta Model: Flexibility at its Core

The **design flexibility of the Group's model** translates into the ability to provide the right future-proof solution based on the size, configuration and operational requirements of each store: from **plug-in and Integral units** for more compact retail outlets to **remote cabinets and refrigeration power packs** for larger facilities. Synergies with **Hauser** further expand the Group's ability to respond to different application environments, including the Industrial sector.

Supporting this approach, **EptaTechnica** and **Hauser** handle the system engineering, while **EptaService** provides **after-sales support**, with **EptaService's** portfolio of services, including **remote monitoring** and **predictive maintenance**. From design through installation and commissioning to maintenance, **the Group works alongside customers at every stage**, reinforcing its role as a **leading technology partner**.

Natural Refrigeration: Powering the Green Transition

Within the Group's offering, **natural refrigeration** represents one of the **key technological drivers**. Epta's solutions focus in particular on **CO₂** and **R290**, alongside air- and water-cooled condensing systems, with the aim of **combining operational efficiency**, **lower energy consumption** and **reduced environmental impact**.

Plug-in, Integral and remote systems represent three established technologies through which **Epta industrialises conscious innovation**, offering **alternatives to traditional HFC refrigerants** and the more recent **synthetic HFO blends**. This is an **approach shared with Hauser**, centred on a **clear ambition**: to **anticipate regulatory developments** and **contribute to shaping the new standards of refrigeration**.

Regulation as a Driver of Innovation: The Group's Perspective

The refrigeration industry is currently at the centre of a **regulatory transformation** set to have a structural impact across the entire

value chain. Alongside the F-Gas Regulation 2024/573, new **regulatory instruments** are addressing product design, resource use and the **resilience of production chains**: from the **ESPR Regulation**, focused on the **ecodesign of sustainable products**, to the forthcoming **Circular Economy Act**, and the **Critical Raw Materials Act**. This outlook also encompasses the dossier concerning the **future European restriction of PFAS**, which could **further accelerate the phase-out of F-gases** and influence future technology choices across the segment.

For Epta, this scenario provides an impetus to develop **products, processes and materials from a long-term perspective**. Compliance thus becomes the starting point for **translating regulatory requirements into opportunities for innovation**, turning design responsibility into a competitive advantage.

Life cycle assessment: putting Sustainability to the Test

A decisive step, however, lies in the **ability to objectively measure and compare the sustainability performance of different solutions**. Today, the lack of standardised and universally recognised parameters for assessing environmental impact can result in a **plurality of methodologies** and calculation methods, making results difficult to reconcile and potentially **weakening the effectiveness of sustainability strategies**.

For this reason, defining **verifiable, shared and measurable criteria** is essential to make **sustainability a truly objective parameter**. As part of this journey, Epta is playing an active role by subjecting its most advanced solutions to **Life Cycle Assessment (LCA)**, with the aim of measuring their impacts throughout the entire lifecycle.

EPTATECHNICA AND HAUSER: HIGH-POTENTIAL SYSTEM ENGINEERING

The combination of **EptaTechnica** and **Hauser** brings together **high-potential capabilities**, drawing on their combined **system engineering know-how** and **industrial expertise**.

This **convergence of resources and expertise** also broadens the Group's **application scope: from Retail and Ho.Re.Ca. through to the industrial sector**, spanning projects of increasing complexity and requiring greater customisation. The Group **translates application, climate and performance requirements into concrete, sustainable solutions**, from the design of refrigeration power packs and systems through their industrialisation, installation and commissioning.

Customer decisions are supported by an **assessment of energy consumption, return on investment and environmental targets**, helping to identify the right balance between expected benefits and operating costs. In addition, the **Commissioning Team** carries out on-site system testing, verifying that the installation operates in accordance with the agreed specifications.

The result is a **broader and more cross-functional System Engineering offering**, in which the combined expertise of **EptaTechnica** and **Hauser multiplies design potential**, generating **measurable value** for customers, including in the most complex applications.

Transcritical CO₂ Power Packs: Modularity, Efficiency and Flexibility

Among the **innovations on display @Chillventa** is **ECO₂Energy**, a new solution developed in response to customer needs across international markets. A **particularly compact transcritical CO₂ power pack**, designed to combine **installation flexibility with ease of management**.

Its **modular design** simplifies maintenance and facilitates installation even in challenging spaces and environments. The **Booster LT and MT configuration** enables the system to serve both **low- and medium-temperature applications**, for frozen and fresh products, respectively. Designed for **indoor or outdoor installation, with or without a gas cooler**, **ECO₂Energy** stands out for its **low noise levels** and is ideally suited to **supermarkets, proximity and drive-through stores**. The system is completed by **Epta's high-pressure oil system**, developed to support the correct and continuous lubrication of the compressors.

Moreover, **ECO₂Energy** offers two configuration options, featuring either **semi-hermetic or SCROLL compressors technology**, with the

latter delivering **higher compression efficiency** and a **particularly compact design**. This flexibility makes it possible to **adapt the architecture of the power pack to the specific requirements of each project**.

In terms of performance, the power pack offers **medium-temperature capacity ranging from 5 to 25 kW and low-temperature capacity from 0 to 10 kW**, depending on the configuration selected. These specifications position **ECO₂Energy** within an application range that complements the other models in the power pack portfolio.

Also on display @Chillventa is **ECO₂Small+**, which features a modular design that allows numerous configurations to be created: outdoor, indoor or for limited or irregular spaces, such as smaller stores. Extremely versatile, the power pack combines ease of maintenance with sustainability and efficiency, **with refrigeration capacity ranging from 40 to 100 kW for medium-temperature and from 0 to 25 kW for low-temperature applications**.

ZENITH VP INTEGRAL MODELS ELEVATE THE FRESH DEPARTMENT

In a fiercely competitive landscape, a retailer's true distinction lies in a **fresh department** that shapes customer expectations, fosters lasting loyalty and establishes the store's identity.

Where Freshness Meets Its
Zenith and visual appeal shines

Epta raises the art of freshness to its **zenith**, the very idea that inspired the name of the **Costan/Bonnet Nève** cutting-edge line of **positive vertical cabinets**, with Integral models on display @Chillventa. A **zenith** that is not only technological but also **visual**. A fitting lead-in as today, visibility is more important than ever. Consumers increasingly respond to displays that deliver a **sense of spectacle** and theatrical presentation. Zenith embodies this vision and serves as a **symbol of Epta's conscious innovation**, built around merchandising, reliability and sustainability.

MERCHANDISING

The art of display,
the pleasure of choice

Designed to enable an intuitive shopping journey, **Zenith** guides consumers effortlessly through **high visibility**, **modern aesthetics** and **great perceived quality**.

High visibility through
essential design &
modern aesthetics

Transparency is key: **Zenith VP Integral cabinets** are crafted as ultra-transparent cubes, set on sturdy bases. **Crystal-clear doors and side panels** form the main surfaces, making the cabinets almost disappear and enabling the goods to take center stage.

The door height has been extended both upwards and downwards, providing **full transparency**. This design increases the **Total Display Area** by **13%** compared to previous Integral series. Additionally, slim, transparent polycarbonate handles, ensure the merchandise remains the focus. In the same spirit, **inclusive design principles** are prioritised to provide an optimal height suitable for all users.

Tailored Slanting
Perfect Lighting
For Good Quality

The inclined upper and lower internal grids naturally guide the customer's gaze, drawing attention to the products on display. **Shelves and brackets are adjustable** on 25 mm pitch uprights, allowing for a slanting of 0°, -7°, -14° and -21°. This grants retailers **full flexibility** to arrange their **fresh assortment**, creating a display that is greatly impactful.

Advanced LED Lighting refines the effect. Zenith's **low-consumption LED system** lifts the perceived quality of products to a **diamond-like brilliance**. This creates a strong visual appeal that captures consumers' attention and significantly boosts sales.

RELIABILITY

Forged to Endure throughout the Lifecycle

All **Zenith** models are engineered as a **single, robust**, ready-to-install cabinet, up to L375, designed to **simplify installation** while ensuring safe transportation. Developed around a new concept and validated through eight dedicated field tests, Zenith delivers long-term **durability**, increased **reliability** and reduced maintenance over its entire service life.

Accessibility is in every detail: the electrical box is positioned on top of the cabinet, allowing **quick and safe access** without any space constraint. Valves, probes and evaporator connections are fully visible and easily reachable, reducing service time and **improving maintenance efficiency** throughout the cabinet's lifecycle.

Key components such as LED lighting and handles can be easily and quickly replaced, helping extend the cabinet's service life while maintaining performance, aesthetics and reliability over time.

SUSTAINABILITY

At the Summit of Sustainable Cooling

At the summit of **sustainable cooling**, the range enhances visual display while simultaneously achieving a **best-in-class energy rating**: a result that defies conventional trade-offs.

All Zenith closed cabinets benefit from **extra insulation**, bringing negative-model standards into positive units by **increasing foamed structure thickness from 30 mm to 60 mm**. This improves thermal stability across the entire line. Class 4 performance is hence achieved exclusively by the Advance+ models. Moreover, the foaming process employs **cyclopentane**, **eliminating the need for PFAS substances** and further enhancing the range's environmental sustainability.

Ultimately, **Epta** is performing **Life Cycle Assessments (LCAs)** on **Zenith**, already compliant with Eurovent cPCRs, to provide a **robust and verifiable measure of environmental impact**. These LCAs evaluate all stages of the product's lifecycle, from materials sourcing and energy consumption to greenhouse gas emissions and end-of-life management. Building on this data, Epta provides **transparent comparisons** with previous-generation cabinets, highlighting its commitment to conscious, responsible product design.

Integral by Nature

The **Zenith Advance Integral** model is the first closed L375 cabinet with six doors **to be powered by a single refrigeration circuit and compressor**. This breakthrough comes from advanced features like **double-structure insulation**, doors with magnetic seals and other

technical innovations regarding both the compressor and evaporator.

The **transparent doors** are fitted with **high-performance glazing with a Ug value of 1.1 W/m²·K**, reducing heat transfer while allowing full product visibility. Slim magnetic gaskets on the verticals ensure an effective seal and contribute to overall thermal efficiency. Furthermore, the new design offers a **more compact footprint**, reducing the **overall depth by 100 mm** thanks to the integration of the technical box on top, enabling better space optimisation.

Ultimately, the **Zenith Advance Integral** propane range shares a distinctive family feeling: a unified design language enables a wide range of flexible configurations, ensuring visual consistency and coherence throughout the fresh department.

MYEPTA: ONE SINGLE GATEWAY TO SMARTER REFRIGERATION

Among the key innovations on display @Chillventa, **MyEpta** makes its debut following its official launch in early September. This **innovative, multi-function platform** serves as a **single reliable gateway to all technical data and support resources**. All unified in one secure environment. Epta delivers far more than just equipment, empowering retailers to **manage assets and operations with unprecedented ease**.

A **unified dashboard** consolidates manuals, KPIs, documentation and service actions, delivering enhanced accuracy, speed and **real-time visibility** without the need for connectivity, additional hardware or brand-specific controllers.

MyEpta features a **modular architecture** tailored to individual customer needs. Users can select single solutions or manage an entire store's fleet through two intuitive modes:

- ✓ **ASSET ID:** a **unique data access point** assigned to **each piece of Epta equipment** through an NFC tag applied directly to the cabinet. A simple scan by service technicians enables **faster diagnostics, more efficient maintenance** and a **clearer view** of each product's lifecycle;
- ✓ **STORE ID:** a **centralised hub in a single intuitive interface** that brings together equipment lists, documents, service tools, contracts, KPIs and all key data, giving real-time visibility and control. It provides **data-driven support for maintenance and investment decisions**, allowing retailers to make informed choices and optimise operational performance.

@Chillventa, **Epta** is also presenting a preview of the new digital service **Advanced Asset Management**. Available through MyEpta, it uses **advanced algorithms** to monitor equipment condition, identify potential anomalies at an early stage and support more efficient, proactive maintenance. The solution is designed to give retailers **greater control, operational continuity** and **maximised asset value over time**.

EptaService:
Ensuring Reliability,
Performance and Growth

The **after-sales dimension** forms the **bedrock of Epta's value proposition**, serving as a valuable ally for Retailers. This framework delivers uninterrupted reliability, transforming potential disruptions into opportunities through two strategic clusters:

- ✓ **Maintenance & Repair:** a complete suite of preventive and corrective operations, from planned maintenance and

refrigerant leak detection, to round-the-clock call center support and swift repairs encompassing both labor and spare parts;

- ✓ **Complementary Services:** a set of activities tailored to each market's specific needs, delivering enhanced equipment longevity, optimised connectivity and proactive issue resolution. Custom modernisation projects empower retailers with on-demand upgrades, ensuring sustained competitiveness.

This **flexible architecture** allows retailers to **tailor the level of service** to their operational priorities through two alternative packages: **Main**, which includes all core services across the Maintenance & Repair and Complementary clusters, and **Xtend Extended Warranty Program**, a premium option that adds full access to Epta's digital suite.

SMART REFRIGERATION DRIVES STORE EVOLUTION

Beyond Monitoring: Refrigeration's New Value Horizon

Refrigerated cabinets are no longer just products, evolving into **service tools** whose impact extends far beyond thermal management, fueling both operational efficiency and commercial value.

Thanks to new technologies, every solution is conceived as a **combination of products and services** designed to maximise rationalisation and profitability through a harmonised, data-driven view of store operations.

Modern counters “**generate**” **terabytes of actionable data** that can deliver an offering where hardware, after-sales services and **value-added services** converge.

Operational and Commercial Servitization in Action

Servitization is the strategic transformation that allows Companies to compete through **integrated systems of products, services and software**. Enabled by digital technologies, it **generates recurring value** across the entire installed base, shifting focus from a simple point-of-sale transaction to the customer's lifecycle and outcomes.

Epta translates complexity into clarity through a **dual approach of operational and commercial servitization**. On the operational side, performance is enhanced where it matters most: energy management is optimised, **maintenance becomes predictive rather than reactive** and store continuity is ensured across formats of every size. Commercially, the store itself evolves into a dynamic platform, where **shopper behavior data** informs replenishment, transforms shelves into drivers of traffic and revenue and generates actionable insights that can be monetised.

Epta Powering Store Evolution

Epta leads the **store evolution**, providing a growing portfolio of **value-added services** that drive Retailers to unexplored levels of **competitiveness**. Refrigerated cabinet data enable not only core functions such as telemonitoring and predictive maintenance. They also power **new capabilities for energy optimisation, shelf management** and a **new dimension of operational excellence**.

Data collection and analysis sit at the core of this transformation. By consolidating insights from every cabinet and device, Epta improves operations, simplifies compliance and unlocks intelligence that can be acted upon in real time.

Epta's Next Frontier

Epta's next frontier is not refrigeration, it's **relevance**. By turning data into insight, and hardware into service, Epta is building the future of in-store value creation, where refrigeration meets intelligence and every store becomes a platform for growth, experience and performance.

EPTA IN A NUTSHELL

- **Company Name:** Epta S.p.A.
- **Head office:** Via Mecenate, 86 – 20138 Milan – Italy
- **Activity:** Independent global player and specialist leader in commercial refrigeration
- **CEO:** Marco Nocivelli
- **President:** Michaela Castelli
- **Turnover:** 1.724 billion Euro in 2025
- **Employees:** over 10,000
- **Web site:** www.eptarefrigeration.com