

## Deutsche Bank establishes ESG-linked finance programme for Epta's supply chain

Deutsche Bank has launched a sustainability-linked finance programme for Epta's supply chain. This is the first programme of its kind for the leading Group in the commercial refrigeration industry and is designed to provide financial incentives to Epta's suppliers to improve their sustainability performance. Launching initially in Italy, the programme is set to be rolled out globally.

The supply chain finance (SCF) programme means that Epta's suppliers can receive payment immediately after an invoice has been approved by Epta, with the financing costs for the suppliers being based on Epta's creditworthiness. An added benefit of this sustainability-linked SCF is that suppliers can further reduce financing costs in the supply chain if they improve their ESG rating – in this case an ESG rating by the global sustainability rating platform EcoVadis. The more sustainable a supplier operates, the greater the pricing benefit.

On April 20<sup>th</sup> 2023, Epta had already announced a partnership with EcoVadis, to encourage virtuous growth in environmental, social and governance terms. This partnership is aimed at shaping a responsible ecosystem along the entire supply chain and represents a crucial pillar of the Epta Sustainable Procurement Project.

The Program is designed to build responsible, resilient supply chains and ensure Epta is meeting and exceeding the ever-changing sustainability expectations from our customers, investors and other key stakeholders.

Indeed, thanks to the EcoVadis evaluation model, Epta is able to analyze the performance of each supplier in order to identify its strengths and areas for improvement. Several parameters are examined, including compliance with ESG criteria, work ethics and respect for human rights, with the goal of encouraging the achievement of ever higher standards and steering Epta's ecosystem activities towards a conscious development in all areas of the business, including the relationship with stakeholders.

**Paolo Maestri, Head of Corporate Bank Italy, Deutsche Bank,** said: *"Sustainability plays an increasingly important role for supply chains. By implementing ESG-linked solutions into their supply chain finance programmes we help our clients to develop incentives for their suppliers."*

**Simone Salani, Epta's Group Purchasing & Procurement Director**, added: *"The finance programme developed with Deutsche Bank is an additional milestone in our mission of being the green transition Enabler in the commercial refrigeration sector. Less than a year ago we announced the partnership with EcoVadis with the clear goal of stimulating our entire supply chain to be more transparent and sustainable. We are proud to take a further step in this direction and we believe the decision to support our sustainable partners is a strong message to the market and our stakeholders".*

### About Deutsche Bank

Deutsche Bank provides retail and private banking, corporate and transaction banking, lending, asset and wealth management products and services as well as focused investment banking to private individuals, small and medium-sized companies, corporations, governments and institutional investors. Deutsche Bank is the leading bank in Germany with strong European roots and a global network.

For further information please contact:  
Deutsche Bank AG  
Media Relations

Heinrich Frömsdorf  
Tel. +49 (0)69 910 47680  
E-Mail: [heinrich.froemsdorf@db.com](mailto:heinrich.froemsdorf@db.com)

### About EPTA

#### **Epta. Advanced solutions for your store.**

**EPTA** – A multinational group specialising in commercial refrigeration, it operates worldwide through its brands **Costan** (1946), **Bonnet Névé** (1930), **Eurocryor** (1991), **Misa** (1969), **Iarp** (1983), and **Kysor Warren** (1882). Epta positions itself on the domestic and international markets as a partner capable of producing and marketing complete refrigeration systems, thanks to the integration of specific product lines such as: traditional positive vertical and semi-vertical, vertical and negative horizontal refrigeration counters, incorporated unit counters (Plug-in) for the Retail, Food & Beverage and Ho.re.ca sectors, medium and large power units and cold rooms, and a complete portfolio of pre- and after-sales services. Headquartered in Milan, it has 8,000 employees, several production sites in Italy and abroad, and a capillary technical and commercial presence all over the world, guaranteed by more than 40 technical-commercial branches.

Facebook: Epta  
LinkedIn: EPTA GROUP  
YouTube: EPTAspa .  
Instagram: @Epta\_Group

For more information:  
**Lbdi Communication**  
Gianluca Brusa – email: [g.brusa@lbd.it](mailto:g.brusa@lbd.it)  
Diletta Ballarati – email: [d.ballarati@lbd.it](mailto:d.ballarati@lbd.it)  
Ginevra Fossati - email: [g.fossati@lbd.it](mailto:g.fossati@lbd.it)  
Tel. +39 02/43910069  
Mobile +39 3662694449  
Skype : LBDI\_PR